# HERITAGE HILLS OF WESTCHESTER CONDOMINIUM 3 FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION DECEMBER 31, 2018 and 2017

CERTIFIED PUBLIC ACCOUNTANTS

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#### INDEPENDENT AUDITOR'S REPORT

### **Board of Managers Heritage Hills of Westchester Condominium 3**

We have audited the accompanying financial statements of Heritage Hills of Westchester Condominium 3, which comprise the comparative balance sheets as of December 31, 2018 and 2017, and the related comparative statements of revenues, expenses, and changes in fund balances and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Heritage Hills of Westchester Condominium 3 as of December 31, 2018 and 2017, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

#### **Future Major Repairs and Replacements**

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. We have not applied procedures to determine whether the funds designated for future major repairs and replacements as discussed on Page 11 are adequate to meet such future costs because that determination is outside the scope of our audit. Our opinion is not modified with respect to that matter.

Heller & Filippone, LLP

White Plains, NY February 15, 2019

## HERITAGE HILLS OF WESTCHESTER CONDOMINIUM 3 COMPARATIVE BALANCE SHEETS DECEMBER 31, 2018 and 2017

#### **ASSETS**

|   | Operating<br>Fund         | Replacement<br>Fund | Total<br>2018             | Total<br>2017             |  |
|---|---------------------------|---------------------|---------------------------|---------------------------|--|
| Cash - checking<br>- savings  | \$ 42,952<br>10,069       | \$<br>348,510       | \$ 42,952<br>358,579      | \$ 44,753<br>484,183      |  |
| Total cash  | 53,021                    | 348,510             | 401,531                   | 528,936                   |  |
| Certificates of deposit<br>Common charges receivable (less allowance for doubtful |                           | 158,930             | 158,930                   |                           |  |
| accounts of \$20,000 in 2018 and \$17,000 in 2017) Prepaid expenses               | 5,638<br>10,216           |                     | 5,638<br>10,216           | 11,307<br>5,221           |  |
| Total assets  | \$ 68,875                 | \$ 507,440          | \$ 576,315                | \$ 545,464                |  |
| LIABILITIES AND FUND BALANCES   |                           |                     |                           |                           |  |
| Liabilities   |                           |                     |                           |                           |  |
| Accounts payable and accrued expenses<br>Accrued taxes<br>Prepaid common charges  | \$ 18,374<br>925<br>4,174 | \$                  | \$ 18,374<br>925<br>4,174 | \$ 72,674<br>710<br>4,683 |  |
| Total liabilities   | 23,473                    |                     | 23,473                    | 78,067                    |  |
| Fund balances   |                           |                     |                           |                           |  |
| Operating fund Replacement fund   | 45,402                    | 507,440             | 45,402<br>507,440         | 32,787<br>434,610         |  |
| Total fund balances   | 45,402                    | 507,440             | 552,842                   | 467,397                   |  |
| Total liabilities and fund balances   | \$ 68,875                 | \$ 507,440          | \$ 576,315                | \$ 545,464                |  |

### HERITAGE HILLS OF WESTCHESTER CONDOMINIUM 3 BALANCE SHEET DECEMBER 31, 2017

#### <u>ASSETS</u>

|  | Operating<br>Fund         | Replacement<br>Fund | Total<br>2017             |
|--|---------------------------|---------------------|---------------------------|
| Cash - checking<br>- savings   | \$ 41,967                 | \$ 2,786<br>484,183 | \$ 44,753<br>484,183      |
| Total cash   | 41,967                    | 486,969             | 528,936                   |
| Common charges receivable (less allowance for doubtful accounts of \$17,000 in 2017 and \$10,000 in 2016) Prepaid expenses | 11,307<br>5,221           |                     | 11,307<br>5,221           |
| Total assets   | \$ 58,495                 | \$ 486,969          | \$ 545,464                |
| LIABILITIES AND FUND BAL   | <u> ANCES</u>             |                     |                           |
| Liabilities  |                           |                     |                           |
| Accounts payable and accrued expenses<br>Accrued taxes<br>Prepaid common charges   | \$ 20,315<br>710<br>4,683 | \$ 52,359           | \$ 72,674<br>710<br>4,683 |
| Total liabilities  | 25,708                    | 52,359              | 78,067                    |
| Fund balances  |                           |                     |                           |
| Operating fund Replacement fund  | 32,787                    | 434,610             | 32,787<br>434,610         |
| Total fund balances  | 32,787                    | 434,610             | 467,397                   |
| Total liabilities and fund balances  | \$ 58,495                 | \$ 486,969          | \$ 545,464                |
|  |                           |                     |                           |

### HERITAGE HILLS OF WESTCHESTER CONDOMINIUM 3 COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCES YEARS ENDING DECEMBER 31, 2018 and 2017

|  | Operating<br>Fund | Replacement<br>Fund | Total<br>2018  | Total<br>2017        |
|--|-------------------|---------------------|--|----------------------|
| Revenues Common charges Special assessment       | \$ 374,874        | \$ 248,579          | \$ 623,453   | \$ 601,372<br>48,756 |
| Interest   |                   | 2,455               | 2,455  | 1,326                |
| Miscellaneous income                             | 2,649             |                     | 2,649  | 767                  |
| Total revenues                                   | 377,523           | 251,034             | 628,557  | 652,221              |
| Expenses   |                   |                     |  |                      |
| Summer and winter program                        | 165,286           |                     | 165,286  | 162,243              |
| Rubbish removal                                  | 20,894            |                     | 20,894   | 20,286               |
| Property and financial management                | 27,513            |                     | 27,513   | 27,513               |
| Deck replacement                                 | 2 255             | 9,433               | 9,433  | 8,800                |
| Roofing  | 2,355<br>468      | 27,488              | 29,843<br>66,012   | 14,010<br>170,120    |
| Carpentry repairs Painting                       | 400               | 65,544<br>18,039    | 18,039   | 64,640               |
| Structural repairs                               |                   | 650                 | 650  | 2,586                |
| Paving   |                   | 57,050              | 57,050   | 88,500               |
| Grounds  | 48,510            | ,                   | 48,510   | 23,919               |
| General repairs and maintenance                  | 40,501            |                     | 40,501   | 35,691               |
| Insurance  | 41,111            |                     | 41,111   | 33,375               |
| Utilities  | 4,276             |                     | 4,276  | 4,105                |
| Auditing   | 2,617             |                     | 2,617  | 2,571                |
| Legal fees                                       | 3,944             |                     | 3,944  | 13,553               |
| Bad debt expense                                 | 3,000             |                     | 3,000  | 7,000                |
| General and administrative expenses Income taxes | 3,484<br>949      |                     | 3,484<br>949   | 3,308<br>712         |
| income taxes                                     |                   |                     | Policy Control of the | 712                  |
| Total expenses                                   | 364,908           | 178,204             | 543,112  | 682,932              |
| Excess (deficiency) of revenues over expenses    | 12,615            | 72,830              | 85,445   | (30,711)             |
| Fund balances                                    |                   |                     |  |                      |
| Beginning of year                                | 32,787            | 434,610             | 467,397  | 498,108              |
| End of year                                      | \$ 45,402         | \$ 507,440          | \$ 552,842   | \$ 467,397           |

### HERITAGE HILLS OF WESTCHESTER CONDOMINIUM 3 STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCES YEAR ENDING DECEMBER 31, 2017

|  | Operating<br>Fund   | Replacement<br>Fund                           | Total<br>2017   |
|--|---|---|---|
| Revenues Common charges Special assessment Interest Miscellaneous income   | \$ 378,880<br>767   | \$ 222,492<br>48,756<br>1,326                 | \$ 601,372<br>48,756<br>1,326<br>767  |
| Total revenues   | 379,647   | 272,574                                       | 652,221   |
| Expenses Summer and winter program Rubbish removal Property and financial management Deck replacement Roofing Carpentry repairs Garbage bins Structural repairs Paving Grounds General repairs and maintenance Insurance Utilities Auditing Legal fees Bad debt expense General and administrative expenses Income taxes | 162,243<br>20,286<br>27,513<br>4,410<br>6,078<br>2,586<br>23,919<br>35,691<br>33,375<br>4,105<br>2,571<br>13,553<br>7,000<br>3,308<br>712 | 8,800<br>9,600<br>164,042<br>64,640<br>88,500 | 162,243<br>20,286<br>27,513<br>8,800<br>14,010<br>170,120<br>64,640<br>2,586<br>88,500<br>23,919<br>35,691<br>33,375<br>4,105<br>2,571<br>13,553<br>7,000<br>3,308<br>712 |
| Total expenses   | 347,350   | 335,582                                       | 682,932   |
| Excess (deficiency) of revenues over expenses Fund balances  | 32,297  | (63,008)                                      | (30,711)  |
| Beginning of year  | 490   | 497,618                                       | 498,108   |
| End of year  | \$ 32,787   | \$ 434,610                                    | \$ 467,397  |

### HERITAGE HILLS OF WESTCHESTER CONDOMINIUM 3 COMPARATIVE STATEMENTS OF CASH FLOWS YEARS ENDING DECEMBER 31, 2018 and 2017

|   | Operating<br>Fund  | Replacement<br>Fund | Total<br>2018                                | Total<br>2017                                |
|---|--|---------------------|--|--|
| Cash flows from operating activities  |  |                     |  |  |
| Excess (deficiency) of revenue over expenses  | \$ 12,615  | \$ 72,830           | \$ 85,445                                    | \$ (30,711)                                  |
| Adjustments to reconcile excess of revenue over expenses to net cash provided by operating activities                 |  |                     |  |  |
| Net change in operating assets and liabilities  |  |                     |  |  |
| Common charges receivable Prepaid expenses Accounts payable and accrued expenses Accrued taxes Prepaid common charges | 5,669<br>(4,995)<br>(1,941)<br>215<br>(509)  | (52,359)            | 5,669<br>(4,995)<br>(54,300)<br>215<br>(509) | 3,997<br>4,278<br>42,799<br>(375)<br>(3,256) |
| Net cash provided (used) by operating activities  | 11,054   | 20,471              | 31,525                                       | 16,732                                       |
| Cash flows from investing activities  |  |                     |  |  |
| Purchases of certificates of deposit  | WHAT COME AND ADDRESS OF THE C | (158,930)           | (158,930)                                    |  |
| Net cash provided (used) by investing activities  |  | (158,930)           | (158,930)                                    |  |
| Increase (decrease) in cash   | 11,054   | (138,459)           | (127,405)                                    | 16,732                                       |
| Cash  |  |                     |  |  |
| Beginning of year   | 41,967   | 486,969             | 528,936                                      | 512,204                                      |
| End of year   | \$ 53,021  | \$ 348,510          | \$ 401,531                                   | \$ 528,936                                   |
| Supplemental disclosure of cash flow information  |  |                     |  |  |
| Income taxes paid   |  |                     | \$   | \$ 1,170                                     |

## HERITAGE HILLS OF WESTCHESTER CONDOMINIUM 3 STATEMENT OF CASH FLOWS YEAR ENDING DECEMBER 31, 2017

|   | 0   | Operating<br>Fund                             |    | Replacement<br>Fund |    | Total<br>2017                                |  |
|---|---|---|----|---------------------|----|--|--|
| Cash flows from operating activities  |   |   |    |                     |    |  |  |
| Excess (deficiency) of revenue over expenses  | \$  | 32,297  | \$ | (63,008)            | \$ | (30,711)                                     |  |
| Adjustments to reconcile excess of revenue over expenses to net cash provided by operating activities                 | evenue over expenses<br>ctivities   |   |    |                     |    |  |  |
| Net change in operating assets and liabilities  |   |   |    |                     |    |  |  |
| Common charges receivable Prepaid expenses Accounts payable and accrued expenses Accrued taxes Prepaid common charges |   | 3,997<br>4,278<br>(9,560)<br>(375)<br>(3,256) |    | 52,359              |    | 3,997<br>4,278<br>42,799<br>(375)<br>(3,256) |  |
| Net cash provided (used) by operating activities  |   | 27,381  |    | (10,649)            |    | 16,732                                       |  |
| Cash  |   |   |    |                     |    |  |  |
| Beginning of year   | Toronto de la constanta de la | 14,586  |    | 497,618             |    | 512,204                                      |  |
| End of year   | \$  | 41,967  | \$ | 486,969             | \$ | 528,936                                      |  |
| Supplemental disclosure of cash flow information  |   |   |    |                     |    |  |  |
| Income taxes paid   |   |   |    |                     | \$ | 1,170  |  |

### HERITAGE HILLS OF WESTCHESTER CONDOMINIUM 3 NOTES TO FINANCIAL STATEMENTS

#### 1. Organization

Heritage Hills of Westchester Condominium 3 ("the Association") in Somers, NY, is an organization of individual condominium unit owners created by virtue of the condominium declaration filed in accordance with the provision of Article 9-B of the real property law of the State of New York, known as the Condominium Act. The affairs of the Condominium are governed by its Board of Managers which determines and assesses the 106 unit owners for common charges for the operation, care, upkeep and maintenance of common areas and facilities.

#### 2. <u>Summary of Significant Accounting Policies</u>

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements, and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

#### **Fund Accounting**

The Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purposes:

**Operating Fund** – This fund is used to account for financial resources available for general operations of the Association.

**Replacement Fund** – This fund is used to account for financial resources designated for future major repairs and replacements.

#### **Property and Equipment**

Real property and common areas acquired from the developer and related improvements to such property are not reflected on the Association's financial statements. Those properties are owned by the individual unit owners in common and not by the Association.

#### **Common charges**

Association members are subject to monthly common charges to provide funds for the Association's operating expenses, future capital acquisitions, and major repairs and replacements. Association common charges receivable at the balance sheet date represent fees due from unit owners. Prepaid common charges represent 2019 and 2018 common charges paid in 2018 and 2017, respectively. Any excess common charges at year-end are retained by the Association for use in future years.

### HERITAGE HILLS OF WESTCHESTER CONDOMINIUM 3 NOTES TO FINANCIAL STATEMENTS (continued)

#### 2. Summary of Significant Accounting Policies (continued)

#### **Concentration of Credit Risk**

The Association's financial instruments that are exposed to concentration of credit risk consist primarily of cash and common charges receivable. The Association places its cash with high quality financial institutions. At times, cash balances may be in excess of the FDIC insurance limit. There were no balances in excess of FDIC insurance limits at December 31, 2018 and 2017. The Association's common charges receivable consists of amounts due from unit owners. The Association believes no significant concentration of credit risk exists with respect to its cash and common charges receivable.

#### 3. Prior-Year Financial Information

The financial statements include certain prior-year summarized comparative information in total. Accounting principles generally accepted in the United States of America require that we provide the prior year information broken out by individual fund balances. That information is included in the pages following the summarized comparative totals.

#### 4. Income Taxes

Condominium associations may elect to be taxed as regular corporations or as homeowners' associations. The Association elected to be taxed as a regular corporation for the years ended December 31, 2018 and 2017. Under that election, the Association is generally taxed only on non-membership income, such as interest, at regular corporate tax rates.

#### 5. Future Major Repairs and Replacements

The Association accumulates funds for future major repairs and replacements. Accumulated funds, which aggregate \$507,440 at December 31, 2018 and \$434,610 at December 31, 2017, are held in separate accounts and are generally not available for operating purposes. It is the Association's policy to allocate interest earned on such funds to the replacement fund. Amounts in the replacement fund for future major repairs and replacements are being accumulated based on estimated current replacement costs. Actual costs may vary from those estimates and the variations may be material. Amounts so accumulated may not be adequate to meet future needs. If additional funds are needed, however, the Association has the right, subject to Board of Managers approval, to increase regular assessments, to levy special assessments, or it may delay major repairs and replacements until funds are available.

#### 6. Date of Management's Review

In preparing the financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through February 15, 2019, the date that the financial statements were available to be issued.

# HERITAGE HILLS OF WESTCHESTER CONDOMINIUM 3 SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS DECEMBER 31, 2018 (Unaudited)

The Board of Managers of the Association estimates the remaining useful lives and the replacement costs of the components of the common property to be as follows:

| <u>Components</u>  | Estimated Remaining<br><u>Useful Lives (Years)</u> | Estimated Current<br>Replacement Costs |
|--------------------|--|--|
| Flat roofs         | 1-5  | \$ 300,000                             |
| Shingle roofs      | 3-7  | 570,000                                |
| Roads              | 1-15   | 375,000                                |
| Painting           | 1-6  | 195,000                                |
| Siding             | 1-6  | 750,000                                |
| Deck replacement   | 1-17   | 255,000                                |
| Grounds renovation | 2-7  | 50,000                                 |
| Garage doors       | 10   | 35,000                                 |
|                    |  | \$2,530,000                            |

The Association has reserves of \$507,440. Many of the ongoing projects are being completed over time. Reserve funds will be allocated to the various components as they are needed.